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Proposed Counsel for Debtor and Debtor in Possession

IN THE UNITED STATES BANKRUPTCY COURT

FOR THE DISTRICT OF HAWAII

In re

HAWAIIAN AIRLINES, INC., a Hawaii corporation,

Debtor.

Case No. 03 - 00 817

(Chapter 11)

APPLICATION OF DEBTOR FOR **ORDER PURSUANT TO SECTION 327(e)** OF THE BANKRUPTCY CODE AUTHORIZING THE RETENTION AND

ORIGINAL

IMANAGEDB:465915.1

EMPLOYMENT OF DOW, LOHNES & ALBERTSON, PLLC AS SPECIAL COUNSEL TO THE DEBTOR; EXHIBIT A; PROPOSED ORDER

Date:

March 21, 2003

Time:

2:30 P.M.

Judge:

Hon. Robert J. Faris

Hawaiian Airlines, Inc., as debtor and debtor in possession (the "Debtor"), by and through its undersigned proposed co-counsel, files this Application for an Order Authorizing the Retention and Employment of Dow, Lohnes & Albertson, PLLC ("DL&A") as Special Counsel to the Debtor (the "Application") pursuant to section 327(e) of title 11 of the United States Code and Rule 2014 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"). In support of the Application, the Debtor respectfully represents as follows:

I. JURISDICTION

1. This Court has jurisdiction over the subject matter pursuant to 28 U.S.C. §§ 157 and 1334. Venue is proper in this District pursuant to 28 U.S.C. § 1409. The instant proceeding is a core proceeding pursuant to 28 U.S.C. § 157(b)(2). The Court possesses the requisite authority to grant the relief requested herein pursuant to section 327(e) of title 11 of the United States Code and Bankruptcy Rule 2014.

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II. <u>BACKGROUND</u>

- 2. On March 21, 2003 (the "Petition Date"), the Debtor filed a petition for relief under chapter 11 of title 11 of the United States Code (the "Bankruptcy Code") in the United States Bankruptcy Court for the District of Hawaii (the "Bankruptcy Court"). Pursuant to sections 1107(a) and 1108 of the Bankruptcy Code, the Debtor is operating its businesses and managing its properties as a debtor in possession. No trustee, examiner or committee of creditors has been appointed in the Debtor's chapter 11 case.
- 3. The Debtor was incorporated in January of 1929 under the laws of the Territory of Hawaii and is currently a subsidiary of Hawaiian Holdings, Inc. ("Hawaiian Holdings"), a Delaware corporation whose common stock is traded on the American Stock Exchange and Pacific Exchange under the ticker symbol "HA." As part of the regular Securities and Exchange Commission filings of Hawaiian Holdings, Hawaiian Holdings reports its financial and operating results with those of the Debtor on a consolidated basis.

The Debtor's Business

4. The Debtor is engaged primarily in the scheduled transportation of passengers, cargo and mail. The Debtor's passenger airline business is its chief

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¹ Hawaiian Holdings holds 49.1% of the outstanding common stock of the Debtor directly. The remaining 50.9% of the outstanding common stock of the Debtor is held by AIP, Inc. ("AIP"), a wholly-owned subsidiary of Hawaiian Holdings.

source of revenue. Principally all of the Debtor's flights either originate or end in the state of Hawaii. The Debtor provides passenger and cargo service from Hawaii, predominately Honolulu, to the cities of Los Angeles, Ontario, Sacramento, San Diego and San Francisco, California; Seattle, Washington; Portland, Oregon; Phoenix, Arizona; and Las Vegas, Nevada (the "Transpacific Routes"). The Debtor also provides non-stop service between and among the six major islands of the state of Hawaii (the "Interisland Routes") and weekly service to each of Pago Pago, American Samoa and Pepeete, Tahiti in the South Pacific (the "South Pacific Routes"). Charter service is provided from Honolulu to Anchorage, Alaska (the "Charter Routes"). Based upon the Debtor's operating revenues, the Debtor is the largest airline headquartered in Hawaii.

5. Based on its unaudited results, the Debtor had a net loss of approximately \$58 million for the twelve months ended December 31, 2002 ("Year 2002") on operating revenue of approximately \$632 million for the same period. In comparison, for the twelve months ended December 31, 2001 ("Year 2001"), the Debtor reported net income of approximately \$5 million on operating revenue of approximately \$612 million for the same period. The Debtor's assets and liabilities, as of December 31, 2002, were approximately \$256 million and \$399 million, respectively. The Debtor's reported assets and liabilities, as of December 31, 2001, were approximately \$305 million and \$327 million, respectively.

6. The Debtor is party to a network of agreements among airlines. Because of the interdependent nature of airline operations, coordination among airlines, provision of airline services, and efficient service by the airline industry to the traveling public, in general, would be virtually impossible without such agreements. Among other things, these agreements facilitate cooperation among airlines with respect to such critical activities as making reservations and transferring passengers, packages, baggage and mail among airlines.

The Debtor's Fleet

- 7. Beginning in the fourth quarter of 1999, the Debtor initiated a plan to replace its entire fleet of McDonnell Douglas DC-9 aircraft used to service its Interisland Routes. This effort was completed in the first quarter of 2002, with the Debtor taking delivery of thirteen Boeing 717-200 aircraft (the "717 Aircraft").
- 8. Similarly, in the fourth quarter of 2001, the Debtor initiated a plan to replace, by June 2003, its entire fleet of McDonnell Douglas DC-10 aircraft (the "DC-10 Aircraft") used to service the Transpacific Routes, South Pacific Routes and Charter Routes (the "Overseas Routes") with sixteen Boeing 767-300ER aircraft (the "767 Aircraft"). To date, the Debtor has taken delivery of ten new and four used Boeing 767-300ER aircraft and has returned eleven DC-10 Aircraft leased from Continental Airlines, Inc. and a subsidiary of American Airlines, Inc.

("American"). The Overseas Routes are currently serviced by fourteen Boeing 767-300ER aircraft.

9. All of the Debtor's aircraft are leased from various lessors under either financing or operating leases. Three of the Debtor's 767 Aircraft are leased under fifteen-year operating leases with a subsidiary of Ansett Worldwide Aviation Services, Inc. ("Ansett") and were delivered to the Debtor in the fourth quarter of 2001. Four 767 Aircraft were delivered in 2002 under seven-year operating leases with International Lease Finance Corporation. Seven of the Debtor's 767 Aircraft are leased under eighteen-year operating leases from Ansett and a subsidiary of Boeing Capital Corporation ("Boeing"). Each of the 717 Aircraft is leased under an eighteen-year leveraged financing lease with Boeing. The Debtor's four remaining DC-10 Aircraft are leased under operating leases with American and B.C.I. Leasing.

Employees

10. The Debtor has approximately 3,200 active employees, approximately 2,600 of which are employed on a full time basis. The majority of the Debtor's employees are covered by labor agreements with the International Association of Machinists and Aerospace Workers (AFL-CIO) ("IAM"); the Airline Pilots Association, International ("ALPA"); the Association of Flight Attendants ("AFA"); the Transport Workers Union ("TWU"); or the Employees of the Communications Section ("Communications Section"). Each of these labor agreements, other than the contract with the seven-member Communications Section, was renegotiated in 2000 or 2001, and will be subject to renegotiation again in 2004 or 2005.

Previous Restructurings

11. On September 21, 1993, the Debtor filed a voluntary petition for relief under chapter 11 of the Bankruptcy Code with the Bankruptcy Court (the "1993 Bankruptcy"). Following confirmation of the Debtor's plan of reorganization in the 1993 Bankruptcy on August 30, 1994, the Debtor successfully emerged from the 1993 Bankruptcy. Thereafter, on August 29, 2002, the Debtor was restructured from a public company into a wholly-owned subsidiary of Hawaiian Holdings and AIP (the "Restructuring"). As part of the Restructuring, the stockholders of the Debtor became stockholders of Hawaiian Holdings and Hawaiian Holdings assumed sponsorship of the Debtor's existing stock agreements. Prior to the Restructuring, the common stock of the Debtor was publicly traded on the American Stock Exchange and Pacific Exchange under Hawaiian Holdings' ticker symbol of "HA."

² United States Bankruptcy Court, District of Hawaii, Case No. 93-01074.

The Debtor's Current Financial Crisis

- 12. The Debtor's current financial crisis was precipitated by a confluence of factors relating, in large part, to the depressed economic conditions of both the United States and Japan. These factors include: (a) decreased fare revenue, (b) high aircraft lease costs, (c) high labor costs and (d) increased insurance, security and fuel costs. Although the terrorist attacks of September 11, 2001 are one of the most obvious and publicized reasons for the Debtor's current financial crisis, it is the significant, though related, decline in the economies of the United States and Japan that has most contributed to the necessity of the Debtor's chapter 11 filing.
- marked and dramatic reduction in the demand for travel to and within the islands of Hawaii. This reduced demand has been exacerbated by the flagging economies of the United States and Japan since that time. The demand for vacation travel, which historically has been the Debtor's greatest source of income, has been most affected by the economic decline. In order to attract passengers, airlines, including the Debtor, have been forced to lower their fares. The introduction of "low cost carriers," such as Jet Blue, has led to a further reduction in fare structure, as national airlines have been forced to reduce ticket prices to remain competitive. The combination of fewer ticket sales made at reduced fares continues to impact the Debtor's revenue and earnings negatively.

- 14. Beginning in late 1999, as discussed above, the Debtor began a reflecting process under which its aging fleet of McDonnell Douglas DC-9 aircraft and DC-10 Aircraft would be completely replaced by the end of 2003. By July of 2001, the Debtor had entered into the last of its agreements with lessors that would provide the aircraft for this reflecting. Although the terms of these agreements were considered to be fair and at market rates when agreed to, the subsequent and unforeseen decline in economic conditions in the United States and abroad have caused the terms of such leases to be highly unfavorable. Because its aircraft lease costs are grounded in economic assumptions that have failed to materialize, the Debtor has been forced to shoulder the crippling costs of over-market leases. For the Year 2002, expenses associated with the Debtor's aircraft leases made up 12% of its total operating expenses.
- 15. Similarly, because the Debtor's union agreements were renegotiated in 2000 and 2001, the Debtor's labor costs have not been in line with current economic conditions. Based upon market assumptions made in 2000 and pre-September 11, 2001, the Debtor's labor costs have exceeded what the Debtor could realistically maintain based upon its revenues. This relative increase in labor costs, as compared to revenue, has negatively impacted the Debtor's ability to remain a viable enterprise. For the Year 2002, the Debtor's labor costs made up 30% of its total operating expenses.

standing international crises in the Middle East, the Debtor has seen increases in several of its cost centers. For instance, insurance rates associated with airline operations have increased substantially as compared to pre-September 11, 2001 rates. Because of increased airline security requirements, the Debtor also has been faced with increased security expenditures. Moreover, fuel costs, which made up approximately 14% of the Debtor's operating expenses for Year 2002, also have steadily increased during this period. These increased costs, in the face of declining revenues, have further weakened the Debtor's ability to succeed as a going-concern.

Prepetition Activities

17. The two largest controllable components of the Debtor's cost structure are labor and aircraft costs. These are, therefore, the two areas upon which the Debtor had focused prior to the Petition Date in trying to accomplish a successful out-of-court financial and operational restructuring. To that end, the Debtor has, particularly within the past year, been actively negotiating with both its aircraft lessors and labor unions to reduce its aircraft and labor costs, respectively. These negotiations have continued up until the Debtor's bankruptcy filing. On February 20, 2003, the Debtor's employees represented by IAM agreed to \$3.8 million in concessions. On March 6, 2003, the Debtor's employees represented by ALPA

reached an agreement with the Debtor with respect to approximately \$8 million in concessions. Similarly, on March 11, 2003, the Debtor's employees represented by AFA agreed to approximately \$3.5 million in concessions. Although the Debtor and its labor unions have made great progress in these negotiations, it now appears that the only practicable way for the Debtor to reorganize is under the protection afforded to it under the Bankruptcy Code, as the Debtor has not been successful in its attempts to negotiate significant concessions from its aircraft lessors.

III. RELIEF REQUESTED

18. By this Application, the Debtor respectfully requests entry of an order authorizing it to employ and retain DL&A as special counsel to the Debtor to provide services, to the extent necessary and as requested by the Debtor, with respect to issues that may arise during the chapter 11 case related to: the Debtor's certificate of public convenience and necessity issued by the United States Department of Transportation, and its operating certificate issued by the Federal Aviation Administration; governmental and legislative issues arising from acts of regulatory agencies and the Congress of the United States of America, and intellectual property issues arising from the ownership of trade marks and copyrighted materials. (the "Special Counsel Matters").

Basis for Relief Requested

- 19. The Debtor seeks to retain DL&A as special counsel to handle the Special Counsel Matters because of (a) DL&A's extensive experience and expertise with respect to transportation and aviation, and (b) the general knowledge and information that DL&A obtained regarding the Debtor and its business and operations as a result of DL&A's prepetition services to the Debtor.
- 20. DL&A has represented the Debtor on transportation and aviation law issues since 1979. As a result of its efforts over the past 24 years, DL&A is intimately familiar with the complex legal issues that have arisen and are likely to arise in connection with the Debtor's transportation and aviation issues.
- 21. The Debtor believes that both the interruption and the duplicative cost involved in obtaining substitute counsel to replace DL&A's unique role at this juncture would be extremely harmful to the Debtor, its estate and its creditors. Were the Debtor required to retain counsel other than DL&A in connection with the specific matters upon which transportation and aviation advice is sought, the Debtor, its estate and all parties in interest would be unduly prejudiced by the time and expense necessary to replicate DL&A's ready familiarity with the intricacies of transportation and aviation law, its interface with the Bankruptcy Code, and the specific issues confronting the Debtor. As such, the Debtor submits that DL&A is well qualified and uniquely able to provide the specialized legal advice sought by

the Debtor on a going-forward basis in connection with the Special Counsel Matters, and DL&A's retention as special counsel is in the best interest of the Debtor and its estate.

Scope of Proposed Retention

22. The Debtor currently seeks to retain DL&A subject to the oversight and orders of this Court, solely with respect to the Special Counsel Matters. Such retention is sought pursuant to section 327(e) of the Bankruptcy Code. Section 327(e) states:

The Trustee, with the court's approval, may employ, for a specified purpose, other than to represent the trustee in conducting the case, an attorney that has represented the debtor, if in the best interest of the estate, and if such attorney does not represent or hold any interest adverse to the debtor or to the estate with respect to the matter on which such attorney is to be employed.

Attorneys retained pursuant to section 327(e) are not required to meet the "disinterested" standard set forth in the Bankruptcy Code for retention of professionals under section 327(a). See In re Hub Business Forms, Inc., 146 B.R. 315 (Bankr. D. Mass. 1992). However, special counsel retained pursuant to section 327(e) must not "hold or represent an interest adverse to the debtor or the estate with respect to the matter on which such attorney is to be employed." 11 U.S.C. § 327(e).

No Adverse Interest

23. To the best of the Debtor's knowledge, and based upon the Declaration of Jonathan B. Hill attached hereto as Exhibit A (the "Hill Declaration"), DL&A does not represent or hold any interest adverse to the Debtor or its estate with respect to the matters on which DL&A seeks to be employed. Further, to the best of the Debtor's knowledge and based upon the Hill Declaration, DL&A does not have any connection with any creditor or other parties in interest, or their respective attorneys or accountants, or the United States Trustee or any of its employees, except as set forth in the Hill Declaration.

Compensation

- 24. In accordance with sections 330 and 331 of the Bankruptcy Code, compensation will be payable to DL&A on an hourly basis, plus reimbursement of actual, necessary expenses incurred by DL&A. DL&A's hourly rates are set at a level designed to compensate it fairly for the work of its attorneys and paraprofessionals and to cover fixed and routine overhead expenses. Hourly rates vary with the experience and seniority of the individuals assigned and may be adjusted by DL&A from time to time.
- 25. DL&A's customary hourly rates as charged to both bankruptcy and non-bankruptcy clients are:

(a)	Partner and Counsel	\$ 330 to \$ 450 per hour
	14	

- (b) Associates/Senior Counsel \$ 160 to \$ 375 per hour
- (c) Paralegals/Legal Assistants \$ 40 to \$ 225 per hour. These hourly rates are customarily adjusted at six-month intervals.
 - 26. DL&A will keep detailed time and expense records.
- 27. It is DL&A's policy to charge its clients in all areas of practice for all other expenses incurred in connection with a client's matter. The expenses charged to clients include, among other things, photocopying, witness fees, travel expenses, including certain secretarial and other overtime expenses, filing and recording fees, long distance telephone calls, postage, express mail and messenger charges, computerized legal research charges and other computer services, expenses for "working meals", and telecopier charges. DL&A will charge the Debtor for these expenses in a manner and at rates consistent with charges generally made to its other clients.
- 28. DL&A is owed \$9,811.74 (the "Prepetition Claim") for prepetition services rendered. This is an unsecured claim. As DL&A is being retained as special counsel, DL&A is not required to waive its Prepetition Claim.
- 29. In the one-year prior to the Petition Date, DL&A was paid a total of \$311,339.24 consisting of \$287,009.00 for legal services provided to the Debtor relating to these matters and \$24,330.24 for related out-of-pocket expenses. None of this amount specifically related to this bankruptcy case. The Debtor and DL&A

believe that these payments were in the ordinary course of the Debtor's business. However, to the extent that there is a determination otherwise, and to the extent that defenses do not apply, payments received in the 90 days prior to the Petition Date could be recoverable under 11 U.S.C. § 547. Because the Debtor does not seek to employ DL&A as general insolvency counsel, the potential preferential transfers do not affect the disinterestedness of DL&A as special counsel with respect to the matters for which it will be engaged. DL&A will have no involvement in decisions about who will be sued for recovery of preferences, claim objections or the prosecution of preference lawsuits. Thus, the Debtor does not believe that DL&A holds or represents an adverse interest with respect to the limited areas in which it will be engaged.

- 30. The Debtor's management believes that the attorneys at DL&A are well qualified to act on the Debtor's behalf given DL&A's extensive knowledge and expertise in the field of transportation and aviation law, and related areas. The Debtor further believes that the engagement of DL&A is essential to enable the Debtor to maximize the value of its estate.
- 31. DL&A will submit interim and final applications for compensation in accordance with the Bankruptcy Rules, the local rules of this Court and such other and further orders as the Court may direct.

32. For the reasons set forth above, the Debtor believes that DL&A is well qualified to serve as its special counsel in the chapter 11 case. Moreover, the retention of DL&A is necessary and in the best interest of the Debtor and its estate.

Interim and Final Approval

- 33. The Debtor seeks approval of this Application on an interim basis; provided, however, that any party in interest shall have twenty (20) days from the date of entry of the order approving this Application (the "Order") to object to the Debtor's retention and employment of DL&A. If no objection is filed and received by the Debtor and DL&A in such time, the Order shall be deemed final on the twenty-first (21st) day after the date of the Order and DL&A's retention and employment on a permanent basis shall be made effective <u>nunc pro tunc</u> to the Petition Date.
- 34. If a timely objection is received, the Court will set a hearing date and provide notice of such hearing to the appropriate parties.

Notice

35. No trustee, examiner or creditors' committee has been appointed in the Debtor's chapter 11 case. Notice of this Application has been provided to: (i) the Office of the United States Trustee for District of Hawaii; (ii) parties appearing on the Debtor's list of creditors holding the twenty largest unsecured claims; (iii) the Securities and Exchange Commission; and (iv) the Internal Revenue Service.

Given the circumstances, the Debtor submits that no other or further notice need be given.

36. No previous request for the relief sought herein has been made to this Court or any other court.

WHEREFORE, the Debtor respectfully requests that the Court enter an order authorizing the retention and employment of DL&A as special counsel for the Debtor, and grant such other and further relief as this Court may deem just and proper.

Dated: Honolulu, Hawaii, March 21, 2003

NICHOLAS C. DREHER, ESQ.

THEODORE D.C. YOUNG, ESQ.

CADES SCHUTTE LLC

and

LISA G. BECKERMAN, ESQ. DAVID SIMONDS, ESQ. AKIN GUMP STRAUSS HAUER & FELD LLP

Proposed Counsel for Debtor and Debtor in Possession

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dsimonds@akingump.com

Proposed Counsel for Debtor and Debtor in Possession

UNITED STATES BANKRUPTCY COURT DISTRICT OF HAWAII

In re) Case No. 03) (Chapter 11)
HAWAIIAN AIRLINES,	(Chapter 11)
INC., a Hawaiian corporation,	∂ DECLARA
•	⟨ SUPPORT ⟨
Debtor.	PURSUAN
	PANKDID

) Case No. 03 - 00807) (Chapter 11)

DECLARATION OF JONATHAN B. HILL IN SUPPORT OF APPLICATION FOR ORDER PURSUANT TO SECTION 327(e) OF THE BANKRUPTCY CODE AUTHORIZING

EXHIBIT A

EMPLOYMENT AND RETENTION OF DOW, LOHNES & ALBERTSON, PLLC, AS SPECIAL COUNSEL; EXHIBITS A and B

Date: March 21, 2003

Time:

Judge: Hon. Robert J. Faris

I, Jonathan B. Hill declare as follows:

1. I am a partner in the law firm of Dow, Lohnes & Albertson, PLLC

("DL&A"), which firm maintains an office at 1200 New Hampshire Ave. N.W.,

Suite 800, Washington, D.C. 20036, and I am authorized to execute this

declaration on behalf of DL&A.

2. On March 21, 2003 (the "Petition Date"), Hawaiian Airlines, Inc. (the

"Debtor") filed a voluntary petition for relief under chapter 11, title 11 of the

United States Code (the "Bankruptcy Code").

3. This Declaration is prepared in connection with the Debtor's

Application for an Order Pursuant to Section 327(e) of the Bankruptcy Code

Authorizing the Employment and Retention of DL&A as Special Counsel for

Debtor (the "Retention Application"), in which the Debtor seeks authority to

employ DL&A as its Special Regulatory and Legislative Counsel, and sets forth

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the statement required under Rule 2014(a) of the Federal Rules of Bankruptcy Procedure and section 329 of the Bankruptcy Code.

- 4. Except as specifically set forth herein, neither I nor DL&A, as a law firm, to the best of my knowledge, have any connection with any creditor or other parties in interest, or their respective attorneys or accountants, or the United States Trustee or any of its employees.
- 5. For the past 24 years prior to the Petition Date, DL&A represented the Debtor as regulatory, intellectual property and legislative counsel, which included providing legal advice relating to the Department of Transportation, the Federal Aviation Administration and legislative issues relating to Debtor's certificate of public convenience and necessity issued by the U.S. Department of Transportation, its operating certificate issued by the Federal Aviation Administration, legislative issues arising in both Houses of Congress and advising on intellectual property matters. As a result of this prior history of representation, DL&A is intimately familiar with the complex legal issues that have arisen and are likely to arise in connection with the Debtor's certificate of public convenience and necessity, operating certificate and legislative matters. Such prior experience will enable efficient and economic representation of the Debtor and will facilitate the completion of the Debtor's reorganization.

- 6. For prepetition services rendered, DL&A is owed approximately \$3,000.
- 7. In the one-year prior to the Petition Date, DL&A was paid a total of \$311,339.24 consisting of \$287,009 for legal services provided to the Debtor relating to these matters and \$24,330.24 for related out-of-pocket expenses. Of the \$311,339.24 paid to DL&A, none of the amount specifically related to the Debtor's Chapter 11 case.
- 8. As part of its diverse practice, DL&A appears in cases, proceedings and transactions involving many different professionals, including attorneys, accountants, financial consultants and investment bankers, some of which may represent claimants and parties in interest in the Debtor's chapter 11 case. In addition, DL&A may have in the past or may currently be representing other professionals involved in this case in matters unrelated to this case. Based on our current knowledge of the professionals involved, and to the best of my knowledge, DL&A does not represent or have a relationship with any attorneys, accountants, financial consultants or investment bankers which would be adverse to the Debtor or its estate.
- 9. Certain partners, counsel and associates of DL&A have in the past represented, presently represent, and likely in the future will represent corporate entities and individuals that are either creditors or affiliates of the Debtor in matters

unrelated to this case. However, DL&A will not provide any legal services to any of these entities in connection with any matter that arises in this Chapter 11 case. DL&A believes that its representation of such creditors or equity security holders in such unrelated matters will not affect its representation of the Debtor in this proceeding as special counsel. If there is any matter related to this case for which such persons or corporate affiliates require representation, unrelated outside counsel will be retained.

- 10. To check and clear potential conflicts of interest in this case, DL&A researched its client database to determine whether it had any connection with the following entities listed on Exhibit A and Exhibit C attached hereto.
- 11. After performing such conflict checks, DL&A has determined that it has not represented any creditors or affiliates in matters related or unrelated to this chapter 11 case, except as set forth on Exhibit B attached hereto.
- 12. Subject to Court approval, and in accordance with sections 330(a) and 331 of the Bankruptcy Code, DL&A will seek payment for compensation on an hourly basis, plus reimbursement of actual and necessary expenses. DL&A's customary hourly rates charged to both bankruptcy and non-bankruptcy clients, subject to periodic adjustments to reflect economic and other conditions, are:
 - (a) Partner and Counsel \$330 to \$450 per hour

- (b) Associates/Senior Counsel \$160 to \$375 per hour
- (c) Paralegals/Legal Assistants \$40 to \$225 per hour. These hourly rates are customarily adjusted at six-month intervals.
- 13. In connection with the reimbursement of actual and necessary expenses, it is DL&A's policy to charge its clients in all areas of practice for expenses incurred in connection with the client's representation. These expenses and charges include, among other things, photocopying, witness fees, travel expenses, certain secretarial and other overtime expenses, filing and recording fees, long distance telephone calls, postage, express mail and messenger charges, computerized legal research charges and other computer services, expenses for "working meals", and telecopier charges. DL&A will charge the Debtor for these expenses in a manner and at rates consistent with charges generally made to its other clients.
- 14. No promises have been received by DL&A, nor any partner, counsel or associate thereof as to compensation or payment in connection with these cases other than in accordance with the provisions of the Bankruptcy Code. DL&A has no agreement with any other entity to share with such entity any compensation received by DL&A in connection with this chapter 11 case.
- 15. Based upon the information available to me, neither I, DL&A, nor any partner, counsel or associate thereof, insofar as I have been able to ascertain, holds

or represents any interest adverse to the Debtor or its estate in the matters for which DL&A seeks to be engaged.

16. DL&A represents that the foregoing constitutes a complete and full disclosure of all prior and current representation of clients which have any connection to this case, and that it has made an effort to discover any conflicts. However, DL&A reserves the right to supplement and amend this Declaration should it discover further pertinent relationships that require disclosure in this case.

17. The retention of DL&A to perform the services described in the Retention Application is in the best interests of the Debtor and the Debtor's estate.

Remainder of this page is intentionally blank

I declare under penalty of perjury that the foregoing is true and correct.

Executed on ____ day of March, 2003.

Jonathan B. Hill

EXHIBIT A

HAL - CONFLICTS CHECK

HAWAIIAN AIRLINES, INC.

Shareholders

AIP, Inc. Hawaiian Holdings, Inc.

Officers

John W. Berry
Karen A. Berry
H. Norman Davies
Christine R. Deister
Mark B. Dunkerley
Robert E. Glasgow
Paul Y. Kobayashi, Jr.
Blaine J. Miyasato

Glenn G. Taniguchi

John R. Wagner

Ruthann S. Yamanaka

Directors/Main Affiliations

John Adams Smith Management

Gregory Anderson

Quality Car Solutions

Todd Cole

Cole & Wilds Associates

Robert Coo

Joseph Hoar

J.P. Hoar & Associates

Reno Morella

Airline Pilots Association

Samson Poomaihealni

International Association of Machinists and Aerospace Workers

Edward Safady

Spire Realty Group Sharon L. Soper Association of Flight Attendants William Weisfield UTLIX Corporation

HAWAIIAN HOLDINGS, INC.

Significant Shareholders

AIP LLC
Airline Investors Partnership
Dimensional Fund Advisors, Inc.
Amber Arbitrage LDC
Vanguard Fiduciary Trust Company
Association of Flight Attendants
International Association of Machinists and Aerospace Workers
Air Line Pilots Association

Officers

John W. Adams Ruthann S. Yamanaka Christine R. Deister

Directors/Main Affiliations

Same as HAL

Real Property Lessors

AIPA Properties LLC
City of Los Angeles
Port of Seattle
City of San Francisco
County of San Francisco
Clark County
Arden Realty Limited Partnership
Kurisu & Fergus
Sears & Roebuck & Co.

Howard Investment Co.

City of Phoenix

State of Alaska

State of Hawaii

Port of Portland

Mitsubishi Jisho, Inc.

American Samoa Government

Societe Polynesienne de Development Touristique

Societe de Equipment de Tahiti des Izes

Parties That Filed UCC Statements

The Woolson Spice Company

Lion Coffee

Sanwa Business Credit Corporation

Bank of America

IBM Credit Corporation

Holler Financial Leasing, Inc.

Transamerica Equipment Financial Service

Bank of Hawaii

Paradise Beverages, Inc.

First Security Bank

The Navigator Group, LLC

Wells Fargo Bank

Coast Business Credit

Southern Pacific Bank

North Fork Bank

Heller Financial Leasing, Inc.

RRPF Engine Leasing

Rolls-Royce

Fortbrand Services

BCC Equipment Leasing Corporation

Bacon Universal Company, Inc.

Pacific Corporate Federal Credit Union

Hewlett-Packard

HAL - CONFLICT CHECK LIST

Aer Lingus Aero California Aero Nova, Inc.

Aerosim Technologies, Inc.

Aerotech

Agentware, Inc.

Air Caledone

Air India

Air Jamaica

Air Lanka

Air Marshall Islands

Air Nevada

Air Niugini

Air Pacific

Air Wisconsin

Airline Enterprises

Airline Planning Group

Airlines Clearing House, Inc.

Alaska International Airport Systems

All Island Porter Service

Alm Antlillean Airways

Aloha Island Air

Aluminum Shake Roofing, Inc.

Amadeus Global Travel Distribution S.A.

ARCO Transportation

Argenbright Security, Inc.

ARNV

Asiana Airlines, Inc.

Aslana Airlines

Atlantic Coast Airlines

Atlantic Southeast Airlines

Atlantic/Sosnoff Capital Corporation

Aton Hotels

AUPA Properties

AVGroup

AWMS

Bahamas Air

BBA Aviation\BBI and Company

BBC Equipment Leasing Corp.

Big Sky Airlines

BJ Communications, Inc.

Boston Partners

Boyd Travel, Inc.

BP Exploration & Oil, Inc.

BP Wet

Brian Lyons

Brink's International

British Airways

Budget Holidays

Buganvilla Tours, Inc.

Business Incentives

Cahn-Cook & Services

Cap Systems

Casablanca Express

Cascade Promotions

Cathedral Village

CBX Valuation, Inc.

Chartwell Investment Partners

ChaseMellon Shareholders Services

Collins Aviation Services

Comair, Inc.

Compania Mexicana de Aviacion

Compania Panamena de Aviacion S.A.

Compaq Computer

Compar, Inc.

Concierge Services

Confidential Express

Connectivity Systems

Consolidated Resorts

Contiki Holidays

Cooking Kitchen, Inc.

CR Dispatch Service, Inc

Dajhic Kangyo Bank

Dean Investment Associates

Delta Air Lines, Inc.

Desert Air Spaces

Diners Club

Driftwood Vacations

Driftwood Ventures, Inc.

DSI Technology

Dunc, LLC

Eagle Canyon

Eagle Jet Charter, Inc.

El Al Israel

Etrade

Eve & Wol, Inc.

Express Airlines

ExxonMobile

Fiji Travel

Financial Management Advisors

Financial Services Vehicle Trust

First Bank National Association

First Los Angeles Bank

Fisher Investments, Inc.

Ford Motor

Froley Revy Investment

FTD Com, Inc.

Galileo

Galuterwbohne

Garuda Indonesia

Gate Gourmet

Gavok International, Inc.

GE Capital

Gemni Group

GMI

Goldcoast Aviation

Goldenware

Golf Holidays International

Goodyear Tire & Rubber Company

Gordin Besch, Inc.

Government of Tahiti

Graham Builders

Grand Canyon/Papilion Helicopters

Great Lakes Aviation

GSA International

Gulf Air

GUS, Inc.

Haight Gardner

Hawaii Insurance Consultants

Hawaiian Hotels

Hawaiian Trust Co., Ltd.

HLO Porter Service

Holland America Lines

Honolulu Clean Water Committee

Immigration & Nationalization Service

Indian Air

Information Systems Support, Inc.

Integrity Services, Inc.

Inter-Canadian

ITA Group

ITALIC

JAL Delivery Service

JCB International Credit Card, Co.

Jeppesen Sanderson, Inc.

Jet Blue Airlines

Jet Wash

John Levin & Company

Kauai Baggage Service

Kauai Lagoons

Kessler Financial

King County International Airport

Klursus & Fergus

KOHA Industries

Lacsa Airlines

LAPSA Air Paraguay

Leasmart, Inc.

Leisure Company

Liberty GoGo

Liebert Global Services

Life Insurance Co. of North America

Linea Aerea Nacional de Chile

LSG Sky Chefs

Lufthansa German Airlines

Marine Corps

Markiar Express

Martin Gray

Martin Travel

Martinair Holland

Meetings at Rosenbltuh

Mesaba Aviation

Metcom Online

Metropolitan West

Mexicana Airlines

Mitsubishi

Moore North Corp

My Favorite Things

NATCO

Navigant International

Navigator Group

Norwegian Cruise Line

Olympia Airlines

Online Holidays

Orbitz.com

Oregon Public Employees Retirement Fund

Orzard Aircraft Systems

Paradise Media

Philippine Airlines

Phinion and Associates

Port of Moses Lake

Premire Trans Aire

Prince Resorts

Princess Cruises

Quantas Airways

Qwest Wireless

R & C Tours

Root Leasing, Inc.

Royal Adventure Travel

Royal Linen

Runyon Saltzman and Einhorn

Salus Capital Management

San Diego International Airport

San Diego United Port District

San Diego-SAS

Saudi Arabian Airlines

Scenic Airlines

Schuler Homes, Inc.

Seattle Westcoast Gateway Hotel

Servicemaster of Kauai, Inc.

Servicios Aeros

Shata Tours

Singapore Airlines

SITA Advanced Travel Solutions

Site 59

Sky West Airlines

Smith Kline Becham

Societe Air France

Societe D'Equipment

Societe D'Exploitation

Societe Polynesienne

South Pacific Essential

Southeast Airlines

Southern Pacific Resources, Inc.

Spirit Airline

Starwood Hotels

Statistical Sciences, Inc.

Supreme Travel

TACA International Airlines

Tap Air Portugal

Tasman Pacific Airlines

Telecheck Services, Inc.

Tesoro Refining

Thia Airways

Ticket Plus

Tiger Cruise Travel

Tow Masters, Inc.

Trans Hawaiian Services, Inc.

Travel Design Associates

Tresorene Generale

TWA Airlines

Two Rivers Group

Universal Air Travel

US Bank, NA

US Department of Agriculture

US Department of Commerce

US Department of Justice

Virgin Atlantic Airways

Virgin Atlantic Holidays Ltd.

Visa USA

Walker Travel and Cruises

Weil & Associates, Inc.

EXHIBIT B

DL&A represents, or has recently represented, the following entities provided by the Hawaiian Airlines as set forth in Exhibit A, on an ongoing basis in the areas of law indicated:

Air Wisconsin-corporate and transactional law as assigned by the client, but not bankruptcy work.

JetBlue Airways-regulatory representation at the Department of Transportation including the Federal Aviation Administration and the Transportation Security Administration of the Department of Homeland Security. We do no bankruptcy work and have had no conflict with JetBlue and Hawaiian Airlines for the past four years.

Hewlett-Packard Company-intellectual property law and regulatory law at the Federal Communications Commission.

Banc of America-regulatory issues arising in specific transactions involving the Federal Communications Commission.

EXHIBIT C LIST OF CREDITORS HOLDING 20 LARGEST UNSECURED CLAIMS*

Following is the list of the debtor's creditors holding the 20 largest unsecured claims. The list is prepared in accordance with Fed. R. Bankr. P. 1007(d) for filing in this chapter 11 [or chapter 9] case. The list does not include (1) persons who come within the definition of "insider" set forth in 11 U.S.C. § 101, or (2) secured creditors unless the value of the collateral is such that the unsecured deficiency places the creditor among the holders of the 20 largest unsecured claims.

	Name of Creditor and Complete Mailing Address including Zip Code	Name, Telephone Number and Complete Mailing Address, including Zip Code, of Employee, Agent, or Department of Creditor Familiar with Claim Who may be Contacted	Nature of Claim (Trade Debt, Bank Loan, Government Contract, etc.)	Indicate if Claim is Contingent, Unliquidated, Disputed, or subject to Setoff	Amount of Claim (if Secured also State Value of Security)
I.	Bank of America	Bank of America	Bank	Contingent	24,000,000
	1825 East Buckeye Road	Sr. VP – Partnership	Advance on		
	Phoenix, Arizona 85034	Marketing	Credit Card		
		201 North Tryon Street	Co-Brand		
		Charlotte, NC 28225	Agreement		
	;	(704) 388-4871			
		(704)386-9969 (fax)			
II.	Panda Travel	Panda Travel	Agency		4,641,837
	1017 Kapahulu Ave – 2 nd	Jack Tsui	Commission		, ,
	Floor	1017 Kapahulu Ave – 2 nd			
	Honolulu, HI 96816	Floor			
		Honolulu, HI 96816			
		(808) 734-1961			
		(808) 732-4136 (fax)			
III.	American Airlines, Inc.	American Airlines, Inc.	Trade Debt -		3,902,923
	PO Box 70588	Rick Koontz	DC10		, ,
	Chicago, IL 60673-0588	Manager – M&E Financial	Maintenance		
		Analysis			
		PO Box 70588			
		Chicago, IL 60673-0588			
		(918) 292-4479			
		(918) 292-2717 (fax)			
IV.	Aviation Insurance Services	Aviation Insurance Services	Hull/Liability	-	2,704,664
	Pacific, Inc.	Pacific, Inc.	Insurance		
	9515 Hillwood Drive	Brad Meinhardt	2001-2002		
	Las Vegas, NV 89134	9515 Hillwood Drive	Policy Audit		
		Las Vegas, NV 89134			
		(702) 647-2333			
		(702) 647-5433 (fax)			

V.	Tesoro Hawaii Corporation	Tesoro Hawaii Corporation	Fuel		2,011,325
	PO Box 3379	Danette Miyashiro PO Box 3379			
	Honolulu, HI 96842	Honolulu, HI 96842			
		(808) 547-3457			
		(253) 835-3612 (fax)			
6	Starr Seigle McCombs	Starr Seigle McCombs	Trade Debt –		1,467,195
	1001 Bishop Street	Jack Bates-Chairman & CEO	Advertising		
	Pacific Tower – 19 th Floor	1001 Bishop Street			
	Honolulu, HI 96813-3469	Pacific Tower – 19 th Floor			
		Honolulu, HI 96813-3469			
		(808) 524-5080			
7	GateGourmet	(808) 523-7443 (fax) GateGourmet	Trade Debt –		1,441,694
′	5100 Poplar Ave.	Bill Shelton-CFO	Catering		1,441,094
	Memphis, TN 38137	5100 Poplar Ave.	Catoring		
	intemplies, 110 Sets.	Memphis, TN 38137			
		(901) 766-3792			
		(901) 766-6519 (fax)			
8	General Electric Capital	General Electric Capital	Bank Loan -	Disputed	1,337,653
	Corporation	Corporation	DC9 Aircraft		
	Commercial Equipment	Paul Bossidy			Security for
	Financing Customer Support and	President and CEO			DC9 Aircraft
	Customer Support and Operations Center	Business Center Phone:			is valued at \$250,000
	40 Old Ridgebury Road	(888) 223-9760			\$250,000
	Danbury, CT 06810-5105	(203) 796-1402 (fax)			
9	Rolls Royce Deutschland	Rolls Royce North America	Trade Debt –		1,239,460
	GmbH	Inc.	B717 Engine		,,
	Eschenweg 11	Tony Molyneux-Director,	Maintenance		
	D-15827 Dahlewitz	Commercial Airlines			
	Germany	Americas			
		14850 Conference Center			
		Drive, Suite 100			
		Chantilly, VA 20151 (703) 621-2757			
		(703) 709-2235 (fax)			
10	Sabre, Inc.	Sabre, Inc.	Trade Debt –		1,232,277
	1 East Kirkwood Blvd.	Michelle Priller	Reservation		1,232,277
:	South Lake, TX 76092	North America Account	Systems	•	
		Director		# #	
İ		MD 7320	1		
1		1 East Kirkwood Blvd.		:	
		South Lake, TX 76092		!	
		(817) 264-8704			
	<u> </u>	(817) 264-8752 (fax)			

11	RRPF Engine Leasing (US) LLC 14850 Conference Center Drive Chantilly, Virginia 20151	RRPF Engine Leasing (US) LLC VP Treasurer 14850 Conference Center Drive Chantilly, Virginia 20151	Capital Lease – B717 Parts	1,217,739
12	Honeywell 3520 W. Westmoor St. South Bend, Indiana 46628	(703) 621-2732 Honeywell Cindy Bauerle-Credit Analyst 3520 W. Westmoor St. South Bend, Indiana 46628 (480) 592-4094 (877) 793-1645 (fax)	Trade Debt – B717 and B767 Maintenance	1,133,670

13	Pratt & Whitney	Pratt & Whitney	Trade Debt -		1,101,827
13	400 Main Street	Sandra Borden	B767 Engine		
	Mailstop 124-51	400 Main Street	Maintenance		
	East Hartford, CT 06108	Mailstop 124-51			
	(860) 565-7728	East Hartford, CT 06108			
	(000) 505 7726	(860) 565-2859			
		(860) 565-9077 (fax)			
14	Delta Airlines, Inc.	Parts Agreement:	Trade Debt -		884,989
1	PO Box 102509	Delta Airlines, Inc.	B767		,
	Atlanta, GA 30368-0509	Director – Technical Sales	Maintenance,		
	Titlania, Gri 30300 0203	and Services	Ground		
•	1030 Delta Blvd.	Hartsfield Atlanta	Handling		
ļ	Dept. 981	International Airport	liunanng		
	Atlanta, GA 30354	Atlanta, Georgia 30320			
1	Atlanta, GA 30334	(404) 715-2600			
		(404) 713-2000 (404) 714-3281 (fax)			
		(404) 715-2233 (fax)			
15	State of Hawaii	State of Hawaii	Capital Lease		863,955
13	Department of	Department of Transportation	- Airport		003,555
	· •	Airports Division	Improvement		
	Transportation	Tony Lee-Accounting	1 -		
	Airports Division	_	S	i i	
	400 Rodgers Blvd. Suite	400 Rodgers Blvd. Suite 700			
	700	Honolulu, HI 96819			
	Honolulu, HI 96819	(808) 838-8659			
1.6		(808) 838-8750 (fax)	Danie I aan	Diameted	790 615
16	Transamerica Equipment	Transamerica Equipment	Bank Loan –	Disputed	789,615
	Financial Services Corp.	Financial Services Corp.	DC9 Aircraft		C
	5080 Spectrum Drive	Dean Stubbe-Sr. Vice			Security for
	Suite 1100 West	President			DC9 Aircraft
	Addison, TX 75001	5080 Spectrum Drive			is valued at
		Suite 1100 West			\$500,000
		Addison, TX 75001			
		(972) 458-5971	1		
		(972) 458-5959 (fax)			
17	Fortbrand Services, Inc.	Fortbrand Services, Inc.	Capital Lease		672,855
	One Ames Court, Suite 200	Peter Stearn-Sr. Vice	– Ground		
	Plainview, NY 11803	President	Equipment		
		One Ames Court, Suite 200			
		Plainview, NY 11803		•	
		(516) 349-9797 ext. 210			
		(516) 349-7064 (fax)			
18	Flight Safety Boeing	Flight Safety Boeing	Trade Debt		595,241
	PO Box 34787	Ronald Walters-Regional	Simulator		
	Seattle, WA 98124-1787	Manager Sales	Training		
		1101 NC 561 East			
]		Cofield, NC 27922			

		(252) 332-8637 (252) 332-8672 (fax)		
19	SBI and Company	SBI and Company	Trade Debt –	544,579
	2825 E. Cottonwood	Kyle Johnstone	Revenue	
	Parkway	2825 E. Cottonwood	Systems	
	Suite 480	Parkway	Consultant	
	Salt Lake City, UT 84121	Suite 480		
		Salt Lake City, UT 84121		
		(801) 733-3200		
		(801) 733-3201 (fax)		
20	Hawaii Dental Service	Hawaii Dental Service	Employee	531,232
	700 Bishop Street, Suite	Elaine Fujiwara-Sales	Dental	
	700	Manager	Insurance	
	Honolulu, HI 96813	700 Bishop Street, Suite 700		
	,	Honolulu, HI 96813		
		(808) 529-9261		
		(866) 376-7600 (fax) (toll		
			1	ŀ

free)

(808) 529-9212 (fax)

UNITED STATES BANKRUPTCY COURT

DISTRICT OF HAWAII

In re

Case No. 03 - 008/7 (Chapter 11)

HAWAIIAN AIRLINES, INC., a Hawaii corporation,

Debtor.

INTERIM ORDER, PURSUANT TO SECTION 327(e) OF THE BANKRUPTCY CODE, AUTHORIZING THE RETENTION AND EMPLOYMENT OF DOW, LOHNES & ALBERTSON, PLLC, AS SPECIAL COUNSEL TO THE DEBTOR

Date:

March 21, 2003

Time:

2:30 A.M

Judge:

Hon. Robert J. Faris

Upon consideration of the application dated March 21, 2003 (the "Application") of Hawaiian Airlines, Inc., as debtor and debtor in possession (the "Debtor"), seeking an order pursuant to section 327(e) of chapter 11 of title 11 of the United States Code (the "Bankruptcy Code") authorizing and approving the retention and employment of Dow, Lohnes & Albertson, PLLC ("DL&A") as special counsel to the Debtor, effective as of the commencement of the Debtor's chapter 11 case, all as more fully set forth in the Application; and upon consideration of the Declaration of Jonathan B. Hill, a member of the firm of DL&A (the "Hill Declaration"); and the Court being satisfied, based on the representations made in the Application and the Hill Declaration that said attorneys represent no interest adverse to the Debtor's estate with respect to the matters upon

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which they are to be engaged, and that the Debtor's employment of DL&A is necessary and would be in the best interests of the Debtor and its estate; and it appearing that adequate and sufficient notice of the Application has been given; and sufficient cause appearing therefore, it is

ORDERED that the Application is approved upon the terms set forth herein; provided, however, that any party in interest shall have twenty (20) days from the date hereof to object to the Debtor's retention and employment of DL&A. If no objection is filed and received by the Debtor and DL&A in such time, this Order shall be deemed final on the twenty-first (21st) day after the date hereof. If a timely objection is received, the Court will set a hearing date and provide notice of such hearing to the appropriate parties; and it is further

ORDERED that if no objections to DL&A's retention and employment on a permanent basis are timely filed, served and received in accordance with this Order, this Court may enter a final order without further notice or hearing, and the Application shall be granted in its entirety, and DL&A's retention and employment on a permanent basis shall be made effective <u>nunc pro tunc</u> to the date of the commencement of this chapter 11 case; and it is further

ORDERED that notice of the Application as provided therein shall be deemed good and sufficient notice of such Application; and it is further

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ORDERED that, in accordance with section 327(e) of the Bankruptcy Code, the Debtor is hereby authorized to employ and retain DL&A as special counsel, effective as the commencement of this chapter 11 case in accordance with DL&A's normal hourly rates and expense reimbursement policies as set forth in the Application upon the terms and conditions set forth in the Application; and it is further

ORDERED that DL&A may apply for compensation and reimbursement in accordance with the procedures set forth in sections 330 and 331 of the Bankruptcy Code and applicable Federal Rules of Bankruptcy Procedure, the Bankruptcy Rules, the Local Rules for the District of Hawaii, and further orders of this Court.

Dated: Honolulu, Hawaii,	, 2003.
UNITE	D STATES BANKRUPTCY JUDGE

2003

In re Hawaiian Airlines, Inc., Chapter 11, Case No. 03- 60817 INTERIM ORDER, PURSUANT TO SECTION 327(e) OF THE BANKRUPTCY CODE, AUTHORIZING THE RETENTION AND EMPLOYMENT OF DOW, LOHNES & ALBERTSON, PLLC, AS SPECIAL COUNSEL TO THE DEBTOR

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